

SAVIA TECH CAPITAL GROUP

Executive Summary

Introduction

SaviaTech is a holding company focused on acquiring and scaling technology-focused companies. Our mission is to foster exponential growth and create a collaborative ecosystem of innovation and value, empowering businesses to reach their full potential.

Goal

To acquire 10+ small and medium-sized technology companies with:

- **Revenue:** €1.5-5M
- **EBITDA:** >€300,000 Adjusted
- **Positive Cash Flow**

We aim to create a synergistic network that accelerates growth, enhances market reach, and drives long-term success.

How We Work

Our four-step process ensures seamless integration:

1. **Feasibility Analysis:** Evaluate target companies' financial, operational, and technological potential.
2. **Valuation & Negotiation:** Offer fair, compelling terms based on synergies and growth potential.
3. **Due Diligence:** Conduct thorough financial and legal audits to minimize risks.
4. **Closing & Integration:** Aligning operations, culture, and goals to achieve scalability.



Why SaviaTech?

- **Exponential Growth:** Through organic strategies, acquisitions (build-up), and leveraging synergistic partnerships.
- **Expansion Resources:** Tools and funding support to scale nationally and internationally.
- **Founder-Friendly:** Retain influence while accessing expertise and resources to amplify your business.
- **Collaborative Ecosystem:** Join a network designed to elevate each company's strengths.

What's in It for You?

For business owners, SaviaTech offers:

- **Growth Opportunities:** Access resources to scale your business.
- **Financial Security:** Unlock value from your hard work while retaining influence.
- **Preserved Legacy:** Ensure continuity and growth for your employees and vision.

The Team

Our leadership team, with over 30 years of collective experience in technology, finance, and business development, acts as strategic advisors. We provide insights, support, and resources while empowering current management to retain operational control.



Fernando Ojeda, Chairman

CEO en Eureka - Satellite Internet Connexion

- Experienced Chief Executive Officer with a history in telecommunications industry.
- CEO - Euskaltel
- Managing Director Brasil & Benelux Universal pictures
- CEO & Founder - DAHLIA TELEVISION SA.
- Managing Director ONO Cableuropa



Pere Garcia, AI Expert

Former Director of the Technological Development Unit at IIIA-CSIC

- Responsible for technology transfer to companies at (IIIA-CSIC).
- +30 years as a AI researcher at the Institute of Artificial Intelligence Research (IIIA-CSIC).
- PhD in Computer Science from UPC.



Pau Pujol, CEO

Founder of Ewamfy - Web development

- Technical Industrial Engineer by UPC Univ.
- Technical Systems Engineer by UOC Univ.
- Real Estate Investor

Vision of the Group

Each company enriches the ecosystem by contributing:

- Expertise in complementary areas.
- Cost synergies and shared resources.
- New market opportunities and innovative solutions.

Revenue Multiplication Potential

Strategic initiatives like cross-selling, shared technologies, and operational efficiencies can double or triple revenue for participating companies.

At SaviaTech, we're ready to help you take the next step in unlocking your company's potential. Together, we can build a future of innovation, growth, and success.